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The 7 Figure Realtor: Become A Mega Marketer, Sustain Mega Income & Experience Mega Success



Synopsis

This book will show a sales person/entrepreneur, specifically a Realtor, mortgage broker, insurance agent or professional service provider who serves customers to build their career to high levels. Those who are trying to find solutions to building their business, balancing their life, and creating a fabulous living with six to seven figures a year while maintaining a healthy happy life with their family. More specifically, Real estate agents who want to be able to get in front of more prospects and increase sales. They will learn how to get 3 Listings in 30 Days without costing a fortune, no matter what kind of market your in. Are you looking to build a consistent 6 figure and more real estate business but not sure how? Are you wanting to make real estate a career full time and not just try to make some extra part-time money? Are you thinking about starting a new career? Do you have an up and down real estate sales business like a roller coaster? Do you have a desire to own your own business? Are you trying to make money in Real Estate? Did you recently get your Real Estate license and don't know what to do? Looking to make more money as a real estate agent? Looking to make money as a real estate investor? Interested in becoming a Realtor? Do you need help in sales and marketing? Are you tired of the rat race? Want to stop punching a clock? Looking for a way to have freedom and make a great income? Are you wanting to have control over your own schedule and time? Are you a single parent and looking for a flexible schedule to have a career and be a great parent as well? Struggling with wanting to make 6 figures or more and still be around to raise your children and have a family? All of these questions and more will be answered and solved by reading my book. First, this book will help Realtors and agents set their target income, business goals and create a strategic business and marketing plan to achieve these goals while making sure the goals are in balance with the amount of time, effort and energy the agent is willing to commit to. In other words he/she will be creating a fun, quality business that they like, enjoy and want to work in because they created the business plan to fit their needs and wants. Second, once the road map of the desired business becomes clear to the agent, the book will walk them through how to create and build that business. The next most important desire and frustration this book will solve is avoiding and getting out of the "roller coaster" business which makes them feel broke. Having a big sale one month and then no sale for 2 months because they spent all of their time working on the one client and stopped all marketing and prospecting during the closing process. The implementation of the systems in the book will create a balanced and profitable business that goes up and keeps increasing and climbing instead of the common up and down nightmare every agent goes through without my book. This book will tell the agent what things to focus on and what to ignore and stay away from saving hundreds of hours and thousands of dollars on wasting time

figuring out what to put their time and money on. This book makes it clear and simple and tells them where to market, who to market to, how to market and then does the marketing for them.

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Customer Reviews

Excellent book, Joey shows you how to become successful and how to market. If you want to become a successful realtor, get this book instantly. This book is great and full of tips and information. It is written in a very clear way that makes it easy to understand. Thank you Joey for this masterpiece of a book.

I think that this is very useful. I'm pretty good at marketing, but I have never thought of that 10x10 suggestion before, I certainly going to think of that in my planning. I also very much agree on the fact that if you are Not online " you are Nowhere. It's very important to grow with everything around us.

Great book with tons of value! I got this book for 2.99 + tax but it is worth thousands of dollars!

Loved the writing, the way Joey thought about things! The way you can do things here in life.

Amazing

Your image will position you as the best real estate agent for your largest target audience. You have to do your research and need to know what prospective clients want most from an agent. So actual and appropriate knowledge about the industry is a must to be successful in the marketing field. In this book you will get some important techniques and strategies for your mega marketing. This book specifies some reasons to hitch your future plan to run the real estate marketing smoothly. The more you can acquire the perfect and necessary information about the real estate from the book, the more you can design your business plan .A detail information about the digital marketing of the field is covered he book with very careful hand. This can guide you motivate and generate you to give some experience discussion.

Wow! This book is a page turner from the first page especially for Real Estate agents and any small business owner. The concepts and ideas are great and easy to implement. I'm going to get started on a couple right away.

Joey has been a friend and a business consultant of mine for the past 4 years. I am very excited for her and the information she has laid out in her book. There have been many instances over the past few years where I have really needed some guidance for several of my business ventures. Joey is always there to help and now I have her book as a resource at my fingertips. Many of the ideas that she has given me over the years are the exact same things she speaks about in her book. It does not matter whether you are a realtor or in another business that you need to grow, these principals work. Apply them and grow. Best of luck to you in all of your endeavors!

Joey Fenwick is one of my dear friends I have known her for years. In the time that I have known her and as a fellow realtor and entrepreneur, I have seen Joey consistently provide solutions to people's problems which is essentially the most noble and honorable of intentions behind all the selling that transpires in any sales environment. These past few years I have witnessed Joey put together the most useful tools of her trade into this book. Whether you are a seasoned realtor. loan officer, insurance agent or business owner / entrepreneur or just starting out to be in business for yourself, this book is a must have!

I had the chance to read Joey's original drafts and was excited to see and read her completed project. Having been a Realtor and marketer myself, this breaks down the basics and teaches one how to achieve your high goals and run a balanced business so you can have a life too. Now, all you got to do is DO IT!

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